



# INTERNATIONAL MANUFACTURER & DISTRIBUTION PARTNERSHIPS

Your gateway to veterinary distribution partnerships in Syria.

## A VETERINARY HERITAGE. A NEW COMMERCIAL CHAPTER.

SHDID GROUP is developing international manufacturer relationships, drawing on the Syrian veterinary-market experience of Rami Veterinary Medicines & Vaccines and Dr. Nabil Ibrahim Shdid.

TRADING / DISTRIBUTION / COMMERCIAL REPRESENTATION

DAMASCUS, SYRIA

# Experience built over decades

## Historical background of the predecessor veterinary business

Dr. Nabil Ibrahim Shdid began his veterinary career in 1982. Rami Veterinary Medicines & Vaccines was established in Damascus in 2000, with historical experience in veterinary product registration, import coordination, vaccine handling and distribution.

## HISTORICAL INTERNATIONAL RELATIONSHIPS

### **CEVA Sante Animale**

Former exclusive representation

### **JOVAC**

Former exclusive veterinary vaccine distribution

### **BIOMIN**

Historical commercial distribution

### **Biochem**

Historical commercial distribution

### **Pfizer Animal Health**

Previous non-exclusive commercial relationship

These relationships refer to the predecessor business and do not represent current SHDID GROUP appointments, authorizations, endorsements or product availability.

# A practical route to market

## Manufacturer-focused approach

### 01 / PORTFOLIO REVIEW

Understand the manufacturer, target species, product documentation and Syrian market relevance.

### 02 / REGULATORY FEASIBILITY

Assess product-specific registration, import requirements and applicable approvals.

### 03 / LOGISTICS ASSESSMENT

Review storage requirements, refrigerated facilities, product-specific cold-chain readiness and commercial channels.

### 04 / COMMERCIAL AGREEMENT

Discuss territory, exclusivity, responsibilities, milestones and mutually agreed terms.

## COMMERCIAL FOCUS

Poultry and livestock vaccines, selected veterinary pharmaceuticals, diagnostics, biosecurity and complementary animal-health products. Food and non-alcoholic beverages are a separate developing commercial division.

# Start a partnership discussion

## Introduce your company and product portfolio

We welcome discussions with international manufacturers exploring responsible entry into the Syrian market. Each proposed product and distribution arrangement is assessed individually for commercial suitability, registration requirements and operational readiness.

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### HEAD OFFICE

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### COMMERCIAL REGISTRATION

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## SHDID GROUP

International manufacturer and distribution partnerships